

Real Estate Negotiation Expert (RENE) Certification Class (RD901)

12-hour elective CE

August 28th & 29th, 2024
9:00am-4:30pm

The RENE is the only negotiating credential recognized by NAR. This course provides the tips and tools real estate professionals need to master so they can deal with the behind the scenes issues and adverse and competing objectives of the parties in the transaction. The RENE curriculum provides interactive experiences to help negotiators elevate their game. The course examines all types of negotiation formats and methods as well as a full spectrum of tips, tools, techniques and advantages so you can provide effective results for your clients. (course #564003120)

Early-bird price until August 23rd:
\$249.00 - members & non-members

Regular price (after 8/23):
\$269.00 - members & non-members

Location:
Three Rivers Association of REALTORS®
303 Springfield Ave.
Joliet, IL 60435



With Instructor:
Lynn Madison

***Payment is required at Registration.**
****If registrant cancels within 48 hours of class or is a no show, they will be assessed a \$40 cancellation fee.**
^Please Note: A minimum of 20 students is required or class will be cancelled.

If you require special accommodations due to a disability, please contact Molly to describe the accommodations requested.